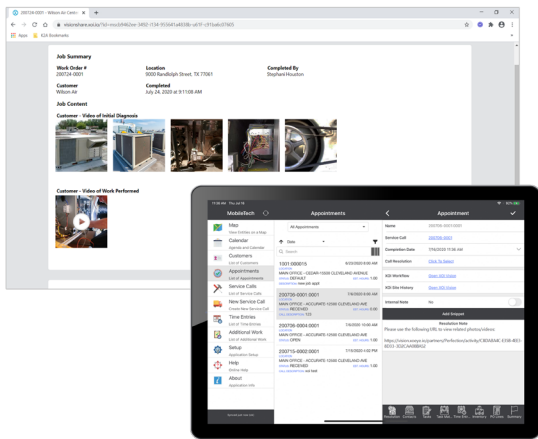# MobileTech
2023

MobileTech Integrations

WennSoft has partnered with XOi Technologies and ERTH Corporation to deliver more functionality, more efficiency, and more transparency to our MobileTech customers. By leveraging the integrations to XOi Vision and Quadra Service Call Quoting powered by ERTH, technicians can provide an exceptional service experience.
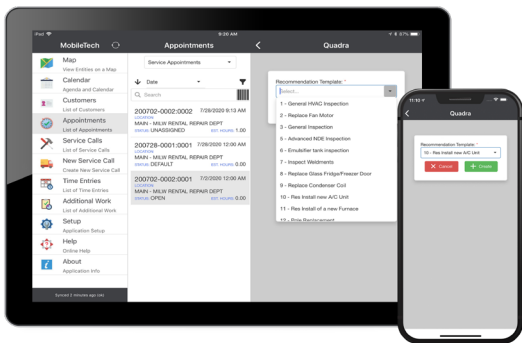

XOi Vision

XOi Vision is a cloud-based mobile application that expands the reach of your existing workforce by enabling technicians to easily capture and distribute visual site documentation, create and share how-to content with colleagues, and get the right eyes on every job with remote video support. MobileTech's seamless integration to XOi Vision is changing the way field service companies collaborate with their technicians, creating efficiencies that drive additional revenue.

Benefits:

- Easily identify and share visual content with your customers and back office
- Reduce call backs with video checklists ensuring first time fix rates
- Save time by providing quick access to all previously completed workflows
- Share real-time video to walk newer techs through a repair, decreasing second truck rolls
- Add and manage content such as manuals and diagrams in an intelligent knowledge base
- Use videos and photos to demonstrate completion of work, reducing the number of billing disputes
- Demonstrate your competitive advantage by using videos on sales proposals

Quadra Service Call Quoting

Quadra Service Call Quoting is a mobile application designed to empower technicians to identify new sales opportunities and make recommendations to customers about required work. With the integration of MobileTech from WennSoft and Service Call Quoting from Quadra, technicians can improve customer communication, immediately deliver proposals, and increase close rates of quotes.

Benefits:

- Reduce duplicate data entry with seamless integration of customer and location information
- Save time and money with real time customer approval and sign off
- Generate more quotes, increasing the opportunity to drive additional "pull through" revenue
- Increase technician and customer visibility, tracking all recommendations in the Resolution Note
- Improve communication with the back office with streamlined quoting processes
- Immediately deliver recommendations to customers, increasing close rates of quotes
- Include all parts and labor required to resolve the problem, improving accuracy and customer service
- Quickly process quotes with Quadra's predefined templates

Request a demo today.

The leader in field service and construction solutions.